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**Scrum**

# PAL-EBM

*Professional Agile Leadership - Evidence Based Management (PAL-EBM)*

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**Question: 767**

Which of the following best describes the relationship between "Innovation" and EBM? (Select two)

- A. Innovation is discouraged in favor of established processes
- B. EBM encourages innovative solutions based on data insights
- C. Innovation can disrupt the flow of established workflows
- D. EBM provides a framework for systematic innovation
- E. Innovation should be a one-time effort during product release

**Answer: B, D**

**Explanation:** EBM promotes innovative solutions derived from data insights and provides a systematic framework for fostering ongoing innovation throughout the product lifecycle.

**Question: 768**

Which inspection technique is most effective for evaluating the quality of product increments during a sprint review, especially in a complex project with multiple stakeholders?

- A. Peer reviews
- B. Continuous integration testing
- C. Customer feedback sessions
- D. Retrospective analysis

**Answer: C**

**Explanation:** Customer feedback sessions during sprint reviews allow stakeholders to inspect the product increment directly and provide essential insights, making it highly effective in complex projects.

**Question: 769**

When implementing Evidence-Based Management (EBM), which metric is crucial to assess the value delivered to customers and stakeholders effectively?

- A. Net Promoter Score (NPS)
- B. Team velocity
- C. Cycle time
- D. Work in Progress (WIP)

**Answer: A**

**Explanation:** Net Promoter Score (NPS) is a key metric for assessing customer satisfaction and loyalty, providing direct evidence of the value delivered to customers, which is essential in EBM.

**Question: 770**

A development team has identified their average lead time at 40 days, with a cycle time recorded at 25 days. If they were to introduce a new automation tool that reduces cycle time by 10 days, what would be the new lead time if the wait time remains constant at 15 days?

- A. 50 days
- B. 35 days
- C. 40 days
- D. 30 days

**Answer: D**

**Explanation:** New cycle time =  $25 - 10 = 15$  days. Therefore, New Lead Time = Wait Time + New Cycle Time =  $15 + 15 = 30$  days.

**Question: 771**

A software development team has implemented a key performance indicator (KPI) that measures the average cycle time for user stories. If the team has a target cycle time of 5 days and they currently average 8 days, what percentage improvement is needed to meet their target?

- A. 40%
- B. 20%
- C. 37.5%
- D. 62.5%

**Answer: D**

**Explanation:** The improvement needed can be calculated using the formula:  $((\text{Current Cycle Time} - \text{Target Cycle Time}) / \text{Current Cycle Time}) * 100$ . Therefore,  $((8 - 5) / 8) * 100 = 37.5\%$ . The required improvement is 62.5%.

**Question: 772**

An organization implementing EBM faces a common challenge of aligning its strategic goals with team-level initiatives. What is the most effective method for achieving this alignment?

- A. Top-down directives from senior management
- B. Regular alignment meetings involving both management and Scrum teams
- C. Using a standard set of KPIs across all teams
- D. Allowing teams to set their own goals independent of organizational strategy

**Answer: B**

**Explanation:** Regular alignment meetings involving both management and Scrum teams facilitate communication and ensure that team-level initiatives are aligned with strategic goals.

**Question: 773**

A company has set an objective to increase their Net Promoter Score (NPS) from 30 to 50 within the next quarter. If each point increase in NPS correlates with a projected revenue increase of \$100,000, what is the total projected revenue increase if the objective is achieved? (Select All That Apply)

- A. \$200,000.
- B. \$1,000,000.
- C. \$500,000.
- D. \$2,000,000.

**Answer: D**

**Explanation:** The increase from 30 to 50 is 20 points. At \$100,000 per point, the total projected revenue increase is  $20 * \$100,000 = \$2,000,000$ .

**Question: 774**

In the context of EBM, what does the term "Value" refer to? (Select two)

- A. The total cost of ownership of a product
- B. The benefits delivered to stakeholders relative to the costs incurred
- C. The market share captured by a product
- D. The internal efficiency of the development team

E. The customer satisfaction level post-delivery

**Answer: B, E**

**Explanation:** Value encompasses the benefits delivered to stakeholders compared to costs and includes customer satisfaction, reflecting the product's effectiveness in meeting user needs.

**Question: 775**

When refining their processes, a team decides to implement a practice called "blameless post-mortems." What is the primary goal of this practice?

- A. To analyze failures constructively without assigning blame
- B. To identify individual accountability for mistakes
- C. To ensure that all team members are aware of the consequences of failure
- D. To replace traditional retrospectives with a more formal review process

**Answer: A**

**Explanation:** Blameless post-mortems focus on learning from failures constructively, fostering a culture of openness and continuous improvement.

**Question: 776**

A company has a current market share of 15% in a segment worth \$2 million. If they aim to increase their market share to 25% over the next year, what is the additional revenue they can expect?

- A. \$600,000
- B. \$400,000
- C. \$200,000
- D. \$800,000

**Answer: C**

**Explanation:** The market share increase from 15% to 25% represents an additional 10% of \$2 million, which is \$200,000.

**Question: 777**

A multinational corporation has set a goal to enhance its organizational agility through Evidence-Based Management (EBM). To measure the effectiveness of their EBM implementation, which combination of metrics should they prioritize?

- A. Employee satisfaction ratings and project backlog sizes
- B. Customer feedback scores and delivery lead times
- C. Total number of projects initiated and completed within a fiscal year
- D. Average team size and number of meetings per week

**Answer: B**

**Explanation:** Customer feedback scores and delivery lead times provide direct insights into how well the organization is responding to customer needs and the efficiency of its processes, which are critical for agility.

**Question: 778**

Which of the following best describes the principle of "hypothesis-driven development" as applied in Evidence-Based Management?

- A. Formulating assumptions about user needs and testing them through experiments
- B. Developing features based on past successes without testing new ideas
- C. Relying on customer feedback to guide all future development decisions
- D. Creating detailed project plans before beginning any development work

**Answer: A**

**Explanation:** Hypothesis-driven development involves formulating assumptions about user needs and testing them through experiments, allowing for data-driven adjustments to be made.

**Question: 779**

To foster an environment that values data, a team decides to share metrics during their daily stand-ups. Which of the following metrics would be most beneficial for this purpose?

- A. Individual performance metrics
- B. Meeting attendance rates
- C. The number of emails sent



D. Overall team velocity and cumulative flow metrics

**Answer: D**

**Explanation:** Overall team velocity and cumulative flow metrics provide valuable insight into the team's performance and workflow, encouraging data-driven discussions.

**Question: 780**

If a product has a value delivery metric measured at \$100,000 with an associated cost of \$60,000, what is the return on investment (ROI) for this product?

- A. 40%
- B. 66.67%
- C. 150%
- D. 33.33%

**Answer: B**

**Explanation:** ROI is calculated as  $(\text{Value Delivered} - \text{Cost}) / \text{Cost} * 100$ . Thus,  $\text{ROI} = (\$100,000 - \$60,000) / \$60,000 * 100 = 66.67\%$ .

**Question: 781**

A Scrum team has a velocity of 40 story points over a three-week sprint. If they aim for a 25% increase in velocity for the next sprint, what should their target velocity be? (Select All That Apply)

- A. 55 story points.
- B. 45 story points.
- C. 50 story points.
- D. 60 story points.

**Answer: C**

**Explanation:** A 25% increase on 40 story points is calculated as  $40 * 0.25 = 10$ , leading to a target of  $40 + 10 = 50$  story points.

**Question: 782**

A company wants to use EBM to improve its product development cycle. If their current average cycle time is 20 days, and they aim to reduce it by 25% in the next quarter, what should be their target cycle time?

- A. 18 days
- B. 15 days
- C. 14 days
- D. 16 days

**Answer: B**

**Explanation:** A 25% reduction from 20 days is calculated as  $20 * 0.25 = 5$  days, so the target cycle time becomes  $20 - 5 = 15$  days.

**Question: 783**

How can "Sprint Retrospectives" contribute to effective EBM practices? (Select two)

- A. By providing a structured opportunity for teams to reflect on their processes
- B. By focusing solely on technical aspects of the project
- C. By reinforcing accountability for deadlines and deliverables
- D. By encouraging open communication and feedback among team members
- E. By eliminating the need for regular progress updates

**Answer: A, D**

**Explanation:** Sprint Retrospectives facilitate reflection on processes and encourage open communication and feedback, which are vital for continuous improvement in EBM practices.

**Question: 784**

During a leadership meeting, a concern is raised about the lack of engagement in daily stand-ups. What evidence-based strategy could best address this concern?

- A. Enforce strict attendance policies for all team members.
- B. Rotate the responsibility of leading the stand-up among team members to increase ownership.
- C. Encourage team members to share personal updates to foster connection.
- D. Limit discussions to project progress only, avoiding personal interactions.



**Answer: B**

**Explanation:** Rotating leadership of stand-ups encourages ownership and engagement, as team members become more invested in the process.

**Question: 785**

In a Scrum context, which of the following scenarios demonstrates the effective use of Evidence-Based Management to drive decision-making?

- A. Ignoring stakeholder feedback to maintain current practices.
- B. Relying on gut feelings to make project decisions.
- C. Utilizing historical data to predict future delivery timelines.
- D. Maintaining the same sprint goals without review.

**Answer: C**

**Explanation:** Utilizing historical data to predict future delivery timelines exemplifies effective use of EBM in driving informed decision-making.

**Question: 786**

How should a Scrum team approach the use of KPIs when implementing EBM practices?

- A. Align KPIs with the team's goals and strategic objectives.
- B. Choose KPIs based on personal preferences of team members.
- C. Use a fixed set of KPIs for all projects regardless of context.
- D. Focus only on financial KPIs to measure success.

**Answer: A**

**Explanation:** Aligning KPIs with the team's goals and strategic objectives ensures that the metrics are relevant and supportive of overall success.



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